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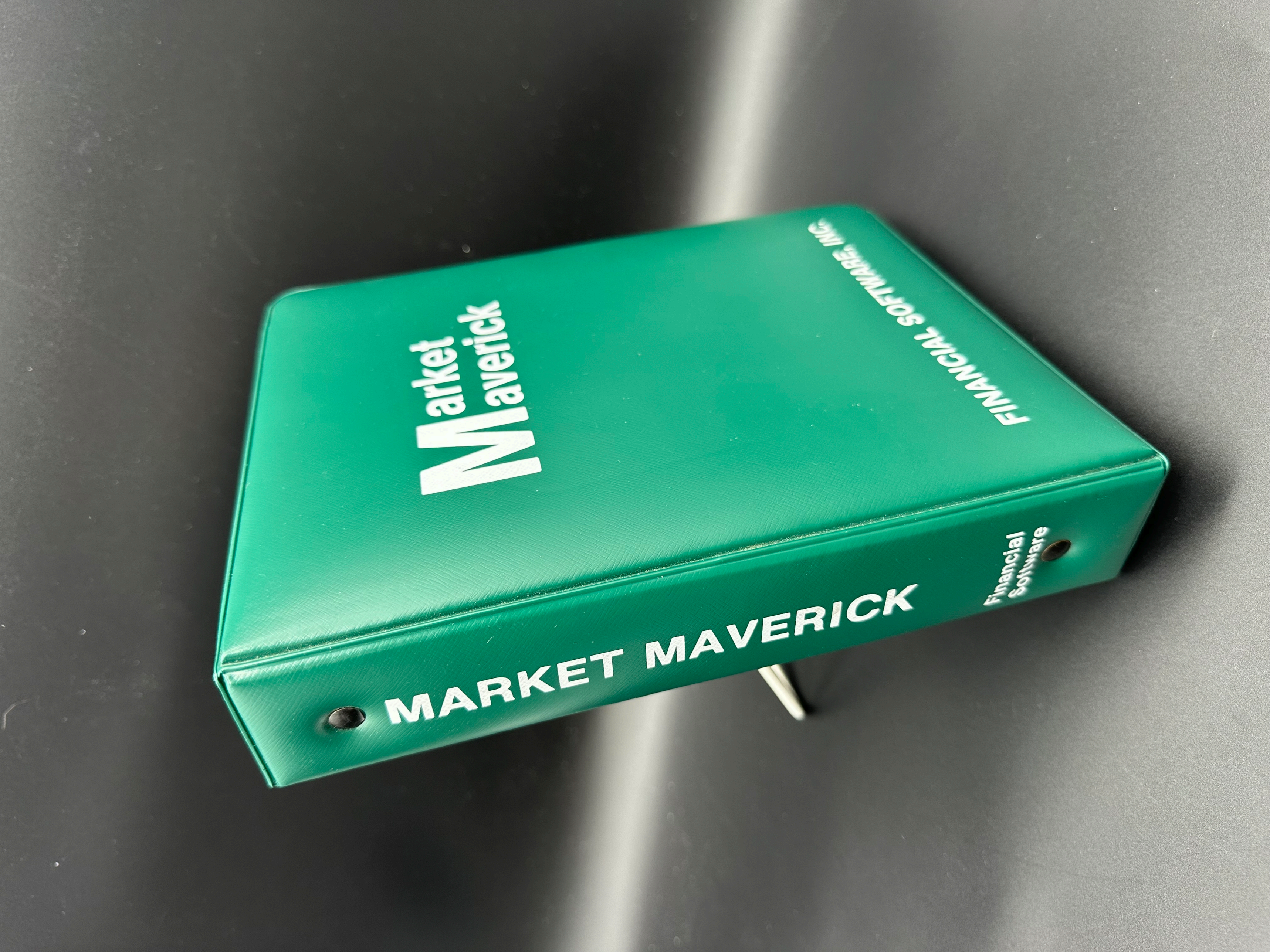
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Serial No. 13-003

FINANCIAL SOFTWARE, INC.

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MANAGER STOCKS 3/30/84

ABBOTT LABS	ABT	APACHE CORP	APA	BOB EVANS	BOBE
ADAGE INC	ADGE	APOGEE ENTER	APOG	BOEING	BA
ADAMS RUSSELL	AAR	APPLE COMPUTER	AAPL	BOISE CASCADE	BCC
ADVANCED MICRO	AMD	APPLIED MAGNET	APM	BOLAR PHARM	BLR
AETNA LIFE	AET	ARA SERVICES	ARA	BOLT TECH	BOLT
AIR PRODUCTS	APD	ARCHER DANIELS	ADM	BORDEN	BN
ALBERTSON'S	ABS	ARIZONA PS	AZP	BORG-WARNER	BOR
ALCAN ALUMINUM	AL	ARKLA INC	ALG	BOWNE & CO	BNE
ALCO STANDARD	ASN	ARMCO	AS	BRIGGS & STRAT	BGG
ALCOA	AA	ARMSTRNG WORLD	ACK	BRISTOL MYERS	BMY
ALEX & ALEX	AAL	ASARCO	AR	BRITISH PETE	BP
ALEX & BALDWIN	ALEX	ASK COMPUTER	ASKI	BROCKWAY INC	BRK
ALLEGHENY PWR	AYP	ASSOC DRY GOODS	DG	BROWN FORMAN B	BFDB
ALLEN GROUP	ALN	ATLANTIC RICH	ARC	BROWN GROUP	BG
ALLIED BANCSHS	ALBN	ATLAS VAN LINES	AVL	BROWNING FERRIS	BFI
ALLIED CORP	ALD	AUGAT	AUG	BRUNSWICK	BC
ALLIED STORES	ALS	AUTOMATIC DATA	AUD	BUCYRUS ERIE	BY
ALLTEL	AT	AVANTEK	AVAK	BURLINGTON INDS	BUR
AMAX	AMX	AVCO CORP	AV	BURLINGTON NO	BNI
AMDAHL	AMH	AVERY INTL	AVY	BURNDY CORP	BDC
AMER BRANDS	AMB	AVNET	AVT	BURROUGHS	BGH
AMER BROADCAST	ABC	AVON PRODUCTS	AVP	BUTLER MFG	BTLR
AMER CAN	AC	AXIA CORP	AX	C 3 INC.	CEE
AMER CYANAMID	ACY	AYDIN CORP	AYD	CABOT CORP	CBT
AMER ELEC PWR	AEP	BAIRNCO	BZ	CALIF MICROWAVE	CMIC
AMER EXPRESS	AXP	BAKER INTL	BKO	CAMERON IRON	CIW
AMER GENERAL	AGC	BALDOR ELEC	BEZ	CAMPBELL SOUP	CPB
AMER GREETINGS	AGREA	BALL CORP	BLL	CAP CITIES COMM	CCB
AMER HOME PROD	AHP	BALLY MANUF	BLY	CAPITAL HOLDING	CPH
AMER HOSPITAL	AHS	BALTIMORE G&E	BGE	CARESSA	CSA
AMER INTL GROUP	AIGR	BANK OF BOSTON	BKB	CARLISLE CORP	CSL
AMER MEDICAL	AMI	BANKAMERICA	BAC	CARNATION	CMK
AMER MOTOR INNS	INN	BANKERS TRST NY	BT	CARPENTER TECH	CRS
AMER NAT RES	ANR	BARD CR	BCR	CARTER HAWLEY	CHH
AMER STANDARD	AST	BARNETT BANKS	BBF	CARTER-WALLACE	CAR
AMER STORES	ASC	BARRY WRIGHT	BAR	CATERPILLAR	CAT
AMER TELEPHONE	T	BAUSCH & LOMB	BOL	CBI INDS	CBH
AMERADA HESS	AHC	BAXTER TRAVENOL	BAX	CBS	CBS
AMERIFIN CORP	AFN	BDM INTL	BDMB	CELANESE	CZ
AMERITECH	AIT	BEARINGS	BER	CENTEX	CTX
AMETEK	AME	BEATRICE FOODS	BRY	CENTRAL & SW	CSR
AMF	AMF	BECTON DICK	BDX	CENTRAL ILL PS	CIP
AMFAC	AMA	BELL ATLANTIC	BEL	CENTRAL SOYA	CSY
AMP	AMP	BELLSOUTH	BLS	CERTAINTEED	CRT
AMR CORP	AMR	BENEFICIAL	BNL	CESSNA AIR	CEA
AMSTED INDS	AD	BERGEN BRUNSWIG	BBCA	CHAMPION INTL	CHA
ANALOG DEVICES	ADI	BEST PRODUCTS	BES	CHARMING SHOP	CHRS
ANALOGIC CORP	ALOG	BETHLEHEM STEEL	BS	CHARTER MED A	CMDA
ANCHOR HOCKING	ARH	BETZ LABS	BETZ	CHASE MANHAT	CMB
ANDERSON CLAY	AYL	BEVERLY ENTER	BEV	CHEMED CORP	CHE
ANDREW CORP	ANDW	BIG THREE	BIG	CHEMICAL NY	CHL
ANGELICA	AGL	BLACK & DECKER	BDK	CHESEBROUGH	CBM
ANHEUSER-BUSCH	BUD	BLAIR (JOHN)	BJ	CHI-CHI'S	CHIC
ANIXTER BROS	ANX	BLUE BELL	BBL	CHUBB CORP	CB

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ALLEN CO					BG
ALLIED					BFI
					BC
					BY

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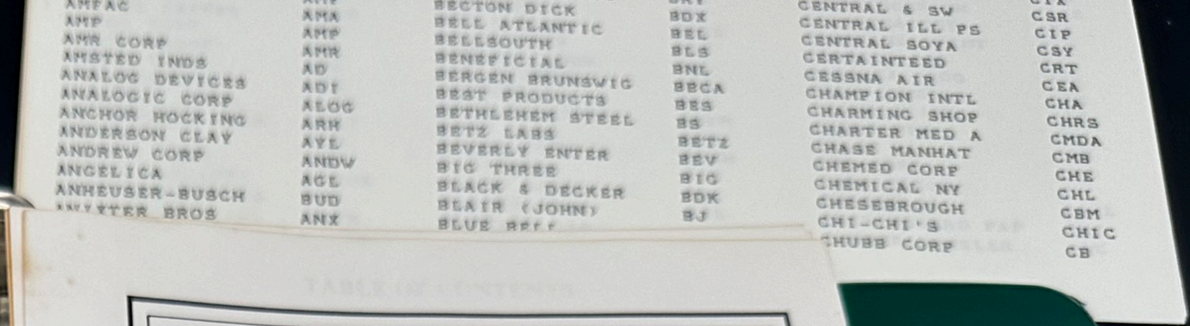

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Chapter 1

Introduction

What the Maverick Does for You

Many of us are most comfortable when we are part of the majority. In fact, we are taught from infancy that the majority is always right. The stock market is no exception. It is much easier psychologically to buy a discovered stock that is mentioned on "Wall $treet Week" than to find, investigate and purchase neglected issues.

On Wall Street, the easiest investment is often the most dangerous. It is an irony of the stock market that success comes from acting contrary to the opinion of the majority of investors.

The Market Maverick is the first program to help you measure the direction and intensity of crowd psychology so that you can anticipate change rather than react to it.

As you will learn when reading the Investment Section of this manual, the Maverick is grounded on sound principles and a wealth of practical experience. We are confident that it will become an important part of your investment thinking.

About the Manual

This manual is divided into two major sections: (1) Investment and (2) Computer. The investment concepts are necessary to effectively use the computer section. However, we know that you are anxious to start using the Maverick. The following table is a guide to learning the Maverick's capabilities in the shortest time.

	Investment	Computer
Level 1	Chapter 2 *"Investment Framework"*	Chapter 9 *"Getting Familiar"*
Level 2	Chapter 4 *"Indicators"*	Chapter 10 *"Search Program"*
Level 3	Chapter 6 *"In Depth Value Analysis"*	Chapters 13 & 14 *"Valuation" and "Sensitivity"*
Level 4	Chapter 3 *"Decisions in Practice"*	

Note that a "Task Finder," Chapter 7, is included to help you locate specific applications quickly.